

# 2018 Popcorn Sale

# POPCORN RETURN GUIDE

## PLEASE READ THE ENTIRE PACKET

Your unit is responsible for knowledge of the information included in this publication.

### Important Dates:

**Saturday Oct 27**

**Sunday Oct 28**

**Mon Oct 29-Nov 4**

**Sun Nov 4 and Mon Nov 5**

**Sun Nov 4**

**Sun Nov 4**

**Nov 2, 3 or 4**

**Monday Nov 5**

**Wed Nov 14-Sat Nov 17**

**Early** Return Opportunity in New Brighton

Sale Ends at midnight

Sell Excess Show and Deliver and gather Take Orders

Returns in New Brighton and Minnetonka 4-7pm

Returns in Burnsville 4-7pm

Returns in Cokato **and** New Richmond, WI 2-4pm

Returns due in Willmar (by Appt only)

Take Orders are due via [www.trails-end.com](http://www.trails-end.com)

Take Order Distribution

*(check website for exact date & location for your district)*

## 2018 – 15% return allowed of Show & Deliver Product

Per the Unit Chair training, only 15% of your entire S&D product checked out as of Oct 28 can be returned at one of the sites.

Use the Excel Return Calculator to see what your percentage is. Calculator will be posted at [buyscoutpopcorn.com](http://buyscoutpopcorn.com) under forms. Product over the 15% threshold will be kept by the unit and can be sold by the unit after the official end of sale.

*–Scouts can still sell product as long as you have it. Schedule storefronts Nov 1,2,3,4!*

*–You can pick up product you need at the sites as long as someone has returned it*

*–You cannot trade leftover product for other product. Keep what you want to sell.*

## How to find your final product inventory to calculate the 15%

1. Log into Trails End at <http://trails-end.com/> click on POPCORN SYSTEM, log in.
2. Click on “REPORTING”
3. There will be 2 things to look at
  - a. Unit Invoice (Will give you the total cases you have checked out)
  - b. Post Order Adjustments (Download that file to see what has been entered in by our office during the sale. Note: It is never entered in the day you picked it up or returned it)
  - c. If you have a discrepancy, please report it to Jana at [jnash@northernstar.org](mailto:jnash@northernstar.org) 612-261-2403 before Nov 2 at noon.

## Return Instructions:

1. **Take Orders turned in**—Make sure all your Scouts have turned in their **Take Orders** by a time you schedule.
2. **Use Leftover Show & Deliver Product to fill your Take Orders**—Fill your take orders with leftover Show and Deliver Product.
3. **You can return full cases AND singles.** Please only put the same product in the product boxes. All products can be returned in opened cases. (Exception-Chocolate Lovers, Cheese Lovers and Sweet and Savory CANNOT be returned if the tape is broken OR resealed) and you cannot return any melted “bricks” of product. **Also—you cannot return any product that has stickers, rips or tears.** Exception would be if it was damaged prior.
4. **Bring leftover Show & Deliver product to a Return Center**—Check the sites below for the site nearest you. **Please help us continue to not charge units a restocking fee by following the instructions below.**
5. You will be able to pick up any product you need if it is available at the site.
6. Returns will ONLY be accepted at one of the return centers at the dates and times listed. Please plan accordingly. If you cannot be there, arrange for another member of your unit to return it.
7. **We will NOT take returns after the dates posted in this guide.**
8. Due to space limitations, we cannot take returns at the Council offices.
9. If you have questions, please contact Jana at the Council Office. 612-261-2405

# RETURN OPPORTUNITIES Page 1 of 2

If your unit's return is ready to go, and is less than 15% of your S&D inventory, you may return it at the Popcorn Warehouse in New Brighton on Saturday Oct 27. We will have access to your total Show and Deliver order so we can calculate your 15% return amount.

**NOTE: IT DOES NOT MATTER WHAT SITE YOU RETURN TO**

**EARLY RETURN** (if you have under 15% calculated already)

**Saturday October 27---9:00 am – 11:00 am**

**Popcorn Warehouse**

2100 Old Highway 8p

New Brighton, MN

Dock Doors 6-9

If you are planning to bring a large return (over 10 cases), please email Bill at [billa-h@northernstar.org](mailto:billa-h@northernstar.org) so we can plan accordingly.

## **IN METRO RETURN SITES**

Please return up to 15% of your unsold Show & Deliver Product to any 1 of these 2 sites

**Sunday Nov 4 or Mon Nov 5 4:00 pm-7:00 pm**

### NW Metro

**Popcorn Warehouse**

2100 Old Highway 8

New Brighton, MN

Dock Doors 6-9

### West Metro

**Popcorn Warehouse**

2812 Hedberg Drive

Minnetonka, MN

Go around to the back, follow the signs to come in off Hedberg. We will be doing a 1 way in and out system to keep things moving and safe.

**Sunday Nov 4 ONLY 4:00 pm-7:00 pm**

### South Metro-(same as last year)

**Burnsville Popcorn Warehouse-Sun ONLY**

12259 Nicollet Ave

Dock Door area (follow the signs, east side of road, west side of building by dock doors) Burnsville, MN

# **RETURN OPPORTUNITIES Page 2 of 2**

## **OUTSIDE METRO RETURN SITES**

If you are near one of the areas below, feel free to return to one of these sites but you can return to any return site during the hours they are open.

### **CROW RIVER Sunday. Nov 4 2:00 pm-4:00 pm**

Olsen Chain and Cable

250 Olson Blvd

Cokato, MN 55321

### **EAGLE RIVER Sunday Nov 4 2pm-4pm**

Wal Mart Parking Lot  
New Richmond, WI

### **Trailblazer--By Appointment Only**

Contact the District Popcorn Chair Michael Gratz at 320-214-8316 to schedule a drop off between Fri Nov 2 and Sunday Nov 4. You **MUST** contact Michael for a drop off time.